



# OPPORTUNITÀ

*Italian Chamber of Commerce in New Zealand Incorporated®  
Camera di Commercio Italiana in Nuova Zelanda*

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## FEBRUARY 2008 NEWSLETTER

- ICCNZ President Meets New Italian Ambassador to New Zealand
- Special ICCNZ Meeting at Embassy of Italy
- ICE Italian Trade Office Acknowledgement
- Notice of ICCNZ Annual General Meeting
- Innovative Travel 2008 Italy brochure
- Club Garibaldi 2008 Italian Festival
- La Bella Italia
- 2008 Membership Subscriptions
- News
- EuropeAid Tender Opportunity
- Trade Fairs

## From the President

On 24<sup>th</sup> January 2008, President Mario Leonti, had the pleasure of being introduced to the new Italian Ambassador to New Zealand, His Excellency Gioacchino Trizzino.



From L to R  
Valeria de Angelis, Commercial Attaché, Italian Ambassador to New Zealand, His Excellency Gioacchino Trizzino, Mario Leonti President ICCNZ and Dott. Massimo Carnelos, First Secretary

The interest he showed in ICCNZ and the willingness he expressed to be of assistance was very encouraging.

The Ambassador asked for an opportunity to meet the current and prospective Councillors before the AGM. A special meeting was held at the Embassy of Italy in Wellington on 11<sup>th</sup> February 2008.

This meeting in Wellington was attended by ICCNZ President and Councillors (ICCNZ Vice President Liz Maxwell via Skype), H.E. Gioacchino Trizzino and

Embassy officials, the Honorary Consul for Italy, Mario Magaraglia from Auckland and other invited guests.

President, Mario Leonti, welcomed the meeting participants, giving a brief of history of ICCNZ.

The Ambassador then greeted and thanked the participants and then underlined the delicate and important role of ICCNZ as a commercial and cultural bridge between the two countries, to celebrate Italy by promoting its commercial opportunities and products and to foster New Zealanders' love and interest in Italian traditions and culture.

Other participants at the meeting all took the opportunity to introduce themselves and outline ideas and support for the future of ICCNZ.

It was an extremely positive meeting and augers well for 2008 and beyond for ICCNZ.

Following the meeting, the Ambassador hosted an excellent dinner.



11<sup>th</sup> February 2008 Dinner Hosted by Italian Ambassador to New Zealand, His Excellency Gioacchino Trizzino

## Ascor Chimici – Trade Visit

We wish to thank the Istituto nazionale per il Commercio Estero - Ufficio di Auckland/Italian Trade Commission - Auckland Office for their assistance, which was provided to ICCNZ gratis, in researching potential business partners.

Following the October 2007 New Zealand trade visit, ICCNZ's International Business Consultant, Luca De Leonardis called on Ascor Chimici to provide further assistance in developing contacts.



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## Notice of ICCNZ Annual General Meeting

The Annual General Meeting of the Italian Chamber of Commerce in New Zealand Inc. will be held on: **Thursday the 13<sup>th</sup> March 2008 at 6pm in the Boardroom, Museum Hotel, 90 Cable Street, (opposite Te Papa Museum), Wellington.**

There are vacancies on the Council and therefore an opportunity for joining the leadership of ICCNZ.

I invite you to send in your nominations. Please note that it is in order for Members to put their own names forward.

For those of you not able to attend in Wellington there is the possibility to join the meeting via Skype.

Please note this on your RSVP as it needs to be arranged prior to the meeting.

Agenda including Proxy form, Minutes of 2007 AGM and Application form for nomination to Council have been emailed to all members.

RSVP your attendance in person, or via Skype, by email to [info@italchambers.co.nz](mailto:info@italchambers.co.nz) by 5th March 2008.

Cordiali Saluti,  
Mario Leonti  
President

## Innovative Travel Company Ltd



[www.innovativetravel.co.nz](http://www.innovativetravel.co.nz)

We are pleased to enclose with this Newsletter a copy of the 2008 Best of Italy with Europe brochure.

## Club Garibaldi 2008 Italian Festival

In Wellington region 16<sup>th</sup> March? - then make a diary note to attend the -

**Club Garibaldi 2008 Italian Festival** which will be held at the Overseas Passenger Terminal, Oriental Parade in Wellington on the **16<sup>th</sup> of March, between 10am & 4pm. Entry is free.**



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### Wellington

10 Nevis Street, Petone

Phone: +64 4 566 9303 Fax: +64 4 566 9304

Open Mon-Fri 7.30am-6pm, Sat-Sun 9am-5pm

### Auckland

Nosh Gourmet Food Market,

135 Apirana Avenue, Glenn Innes, Auckland

Phone: +64 9 521 1115 Fax: +64 9 521 1125

Open Mon-Sat 9.30am-6.30pm, Sun 10am-4pm

**ICCNZ would like to take this opportunity to acknowledge the support of Antonio Cacace and La Bella Italia for their sponsorship of the 2007/08 ICCNZ Newsletters.**

### 2008 Membership Subscriptions

Members with 1 to 20 employees \$200.00 + GST

Members with 21+ employees \$400.00 + GST

#### **New Members –**

1 January – 31 March 100% of annual fee

1 April – 30 June 75% of annual fee

1 July – 30 September 50% of annual fee

1 October – 31 December 25% of annual fee

**We welcome new members –** if you would like further information about membership, please email [info@italchambers.co.nz](mailto:info@italchambers.co.nz) or download a form from the website [www.italchambers.co.nz](http://www.italchambers.co.nz).



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## Figs and Soft Cheese Rolled in Parma Ham

This is a gorgeous antipasto that needs very little effort to prepare, yet looks and tastes fantastic.

Serves 4

- 6 large tomatoes
- Extra virgin olive oil
- 6 large very ripe figs
- 200g soft cheese
- 5 tablespoons finely chopped fresh chives
- 12 slices of Parma ham
- 4 tablespoons runny honey
- Salt and pepper



Preheat the grill. Cut the tomatoes in half and place on a baking tray, skin-side down. Season with salt and pepper, drizzle with extra virgin olive oil and grill for about 10 minutes until softened. Leave to cool.

Meanwhile, cut the figs in half, discarding the skin. Mix the soft cheese with the chives and 1 tablespoon of extra virgin olive oil. Season with salt and pepper.

Lay a slice of ham lengthways on a chopping board. Place a fig half on one end. Drop a teaspoon of the soft cheese mixture on top of the fig, then place a tomato half on top of the cheese. Carefully roll up the ham to enclose the fig, cheese and tomato. Repeat with the remaining ingredients to make 12 parcels.

To serve, allow three parcels per portion. Drizzle with extra virgin olive oil and honey and enjoy with some toasted bread soldiers.

If you can't find fresh figs, try dark plums or mangoes.

## Ducati 1098: Once again 'The Best Bike of the Year'



This year, the SWA (Supertest World Association), the organization that groups together 10 of the world's most important motorcycle publications, has awarded the "Best Bike of the Year" title to the Ducati 1098, undisputed king in the "Sportbike" category.

## Italian named Winemaker of the Year

An Italian has been named 'Winemaker of the Year' by the prestigious American trade magazine Wine Enthusiast.

Picking up the recognition was Florence native Carlo Ferrini, who built his reputation first with Chianti Classico and then through the development of a number of 'Super Tuscan' and other wines.



This year also saw Wine Enthusiast hand out a Lifetime Achievement award to Italo-American John Mariani, who created the Castello Banfi estate and contributed to making Brunello di Montalcino famous throughout the world.

## EuropeAid Tender Opportunity

We have received in the following tender opportunity and post the tender document link and contact details for any members who may have an interest.

EuropeAid has launched a tender for the supply of 348 LPG cooking appliances and related equipment to the South Pacific country of Niue. Considering that Italy has a strong manufacturing industry of these type of appliances, I was wondering if you could (1) notify Italian companies potentially interested in tendering, or (2) inform the related business and trade association that represents those businesses, or (3) let me know their email addresses for me to inform them directly.

To download the tender documents follow these steps:

1. Go to <http://ec.europa.eu/europeaid/cgi/frame12.pl>
2. Leave By Reference in Select Search Type
3. Enter 125979 in Reference
4. Click on Submit query

The query result will appear

-Click on Tender Dossier

-The file is 1.6 M and it is in ZIP format

Once unzipped you will need Adobe reader or any other PDF reader.

### Contact Details:

Marc Torra-Griso  
Responsible for Niue  
IT Power Pacific Ltd  
Level 2 Garden City  
Raiwai, Suva  
FIJI ISLANDS

Telephone: +679 327 5047 Or + 39 0577 94153

FAX: +679 327 5046 Email: [mtorra@bubusi.net](mailto:mtorra@bubusi.net)



# OPPORTUNITÀ

## Send Us News

This newsletter will be sent quarterly to keep members informed of activities and opportunities within the ICCNZ plus other relevant business information. It will be available, bilingual, on the Chamber's website. If you have articles, or other general information, you would like us to consider for publication, please send to – [info@italchambers.co.nz](mailto:info@italchambers.co.nz)

## Marketing Opportunities for Members

Don't forget, members have the opportunity of:

- Platforming a visiting CEO/offshore business partner by having them speak to ICCNZ
- Sponsoring an event hosted by ICCNZ
- Sponsoring a professional speaker
- Hosting of Forums, Sustaining Member events or Committee Meetings
- Launching products/services through ICCNZ
- Advertising in our newsletter

For more details contact [info@italchambers.co.nz](mailto:info@italchambers.co.nz)

## 2008 Trade Fairs

### VIN ITALY & SOL

3 to 7 April 08, Verona  
42nd International wine & spirits exhibition  
<http://www.vinitaly.com>  
14th International Exhibition of quality extra-virgin Olive Oil  
[www.veronafiere.it/sol](http://www.veronafiere.it/sol)



### MIFUR - International Fur and Leather Exhibition

International Fur and Leather Exhibition  
12 to 16 March 2008  
Fiera Milano International  
Mifur aims to promote commercial exchanges among professional operators and to support the image of the product.  
<http://www.mifur.com>



### MOTEK ITALY

7th Trade fair for assembly & handling technology  
3 to 5 April 2008  
Parma Exhibition Centre  
Motek Italy, the specialised exhibition for assembling, joining and handling technologies, derives from the leading exhibition Motek, held in Germany, and known as the most important appointment of the sector.  
<http://www.senaf.it/fiera.asp?fieraid=101>



### SALONE INTERNAZIONALE DEL BAGNO

Salone Internazionale del Bagno

International Bathroom Exhibition  
16 to 21 April 2008

Products on display include the best in bathroom accessories and furniture, showers and saunas, sanitary ware, radiators, wall and floor coverings, tapware, and traditional and whirlpool baths.

<http://www.cosmit.it>

### ELETTROEXPO

Market – show for electronics radiant energy instruments, equipment, computer science  
19 to 20 April 2008

Verona Fiere

<http://www.elettroexpo.it>



### CIBUS

14th International Food Exhibition – an international showcase for Italian food  
5 to 8 May 2008

Parma Exhibition Centre, Fiere di Parma

<http://www.cibus2008.it/>



### SOLAREXPO

15 to 17 May 2008

Verona Fiere

International Exhibition and Conference on Renewable Energy and Distributed Generation

<http://www.solarexpo.com>



World's largest international energy trade show and conference  
International Exhibition and Conference on Renewable Energy and Distributed Generation

### VENDITALIA

International show of products, equipments and services for automatic vending - 6th edition  
21 to 24 May 2008

Fiera Milano International

VENDITALIA, the International Vending Exhibition, is the world's largest trade event, both in terms of exhibition space as well as exhibitor and visitor attendance figures.

<http://www.venditalia.com>



### CHIBIMART

SUMMER BUSINESS – Cash & Carry

Show of Ethnic Products: Costume Jewellery, Fashion Accessories, Semi-precious Stones, Furnishing Accessories and Handcrafts Products

23 to 26 May 2008

Fiera Milano International

<http://www.chibimart.it>



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